## BALANCE SHEET

Quarter 3/ 2010

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 3,150,037,520,296 | 3,334,823,703,278 |
| I. Cash and cash equivalents | 110 |  | 4,236,500,968 | 8,434,627,090 |
| 1.-Cash | 111 |  | 4,236,500,968 | 8,434,627,090 |
| 2.-Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 |  | - | - |
| 1. Short-term investments | 121 |  |  |  |
|  | 129 |  |  |  |
| III. Receivables | 130 |  | 137,411,717,402 | 23,634,825,058 |
| 1. Trade accounts receivables | 131 |  | 83,478,762,024 | 9,954,094,002 |
| 2. Advances to suppliers | 132 |  | 45,865,674,138 | 13,256,414,890 |
|  | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 |  | 8,-732,606,--------- | 1,089,641,329 |
| 6. Provision for short-term bad receivables | 139 |  | (665,325,163) | (665,325,163) |
| IV. Inventories | 140 |  | $\mathbf{2 , 9 8 4 , 3 1 3 , 9 9 5 , 5 1 8}$ | 3,301,425,851,130 |
| 1. Inventories | 141 |  | 2,984,313,995,518 | 3,301,425,851,130-------1-10-1 |
| 2. Provision for devaluation-of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 24,075,306,408 | 1,328,400,000 |
| 1. Short-term prepaid expenses | 151 |  | 4,049,254,824 |  |
| 2.VAT deductible | 152 |  | 18,701,776,102 |  |
| 3. Tax and accounts receivable from State budget | 154 |  |  |  |
| 4. Other short-term assets | 158 |  | 1,324,-275,-------- | 1,328,400,000 |
|  | 200 |  | 420,457,936,922 | 406,912,423,894 |
| I. Long-term receivables | 210 |  |  | -------------12- |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable ( ${ }^{*}$ ) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 306,-737,-038,-----1 | 291,608,261,688 |
| 1. Tangible fixed assets | 221 |  | 6,813,434,601 | 6,164,155,428 |
| ----------------1-1 | 222 |  | $11,378,461,684$ | $9,535,823,391$ |
| - Accumulated depreciation | 223 |  | (4,565,027,083) | (3,371,667,963) |
| 2. Finance leases fixed assets | 224 |  | --------------- | --------------- |
| --Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 225,722,684,746 | 227,443,376,806 |
| --istorical cost | 228 |  | 227,701,572,-311 | 227,651,679,031 |
| --Accumulated depreci-----------1ion | 229 |  | (1,978,887,585) | (208,302,225) |
| 4. Construction in progress expenses | 230 |  | 74,200,919,234 | 58,000,729,454 |
| III. Property investment | 240 |  | 57,603,019,164 | 58,480,222,506 |
| - Historical cost | 241 |  | 58,480,222,506 | 58,480,222,506 |
| - Accumulated depreciation------- | 242 |  | (877,203,342) |  |
| IV. Long-term financial investments | 250 |  | -------------- | - |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 |  |  |  |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 56,117,879,177 | 56,823,939,700 |
| 1. Long-term prepaid expenses | 261 |  | 8,797,879,177 | $1,495,739,700$ |
| 2. Deferred income tax assets | 262 |  |  |  |
| 3. Others | 268 |  | 47,320,000,000 | 55,328,200,000 |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 3,570,495,457,218 | 3,741,736,127,172 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0}+330$ ) | 300 |  | 2,041,841,550,466 | 2,267,702,569,547 |
| I. Short-term liabilities | 310 |  | 588,477,212,254 | 1,840,279,825,024 |
| 1. Short-term borrowing and debts | 311 |  | 386,225,810,000 | 767,689,238,642 |
| 2. Trade accounts payable | 312 |  | 12,894,396,187 | 15,142,845,486 |
| 3. Advances from customers | 313 |  | 29,058,334,120 | 886,560,591,166 |
| 4. Taxes and liabilities to State budget | 314 |  | 61,472,102,549 | 40,817,345,136 |
| 5. Payable to employees | 315 |  |  |  |
| 6. Payable expenses | 316 |  | 38,555,665,280 | 115,036,548,040 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 57,156,629,000 | 14,978,833,818 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 3,114,275,118 | 54,422,736 |
| II. Long-term liabilities | 330 |  | 1,453,364,338,212 | 427,422,744,523 |
| 1. Long-term accounts payables-Trade | 331 |  | 48,024,000,000 | 134,392,760,000 |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | 10,467,044,157 | 27,030,839,559 |
| 4. Long-term borrowing and debts | 334 |  | 1,394,416,394,055 | 265,521,619,964 |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | 456,900,000 | 477,525,000 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| B. OWNER'S EQUITY (400= 410+430) | 400 |  | 1,527,246,143,192 | 1,472,050,791,230 |
| I. Capital sources and funds | 410 |  | 1,527,246,143,192 | 1,472,050,791,230 |
| 1. Paid-in capital | 411 |  | 1,302,000,000,000 | 1,302,000,000,000 |
| 2. Capital surplus | 412 |  | 12,000,000,000 | 12,000,000,000 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | 15,861,334,076 | 1,213,334,076 |
| 8. Financial reserve fund | 418 |  | 7,930,250,000 | 606,250,000 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 189,454,559,116 | 156,231,207,154 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | 1,407,763,560 | 1,489,727,395 |
| TOTAL RESOURCES | 440 |  | 3,570,495,457,218 | 3,741,243,088,172 |

## INCOME STATEMENT

Quarter 3/ 2010
Unit: VND

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 124,040,876,114 | 453,345,481 | 1,088,988,150,980 | 1,477,659,060 |
| 2. Deductions | 02 |  |  |  |  |  |
| 3. Net sales and services | 10 |  | 124,040,876,114 | 453,345,481 | 1,088,988,150,980 | 1,477,659,060 |
| 4. Cost of goods sold | 11 |  | (101,439,165,689) |  | (833,752,207,723) |  |
| 5. Gross profit | 20 |  | 225,480,041,803 | 453,345,481 | 1,922,740,358,703 | 1,477,659,060 |
| 6. Financial income | 21 |  | 118,234,054 | 91,438,064 | 219,642,052 | 227,470,511 |
| 7. Financial expenses | 22 |  | (1,077,877,165) |  | (3,085,831,956) | $(36,263,125)$ |
| Include: Interest expense | 23 |  |  |  |  |  |
| 8. Selling expenses | 24 |  | (4,451,013,457) | (296,683,497) | (7,843,192,677) | (635,415,075) |
| 9. General \& administrative expenses | 25 |  | $(8,571,799,684)$ | $(4,452,279,073)$ | (22,849,187,487) | (10,474,164,962) |
| 10. Net operating profit | 30 |  | 8,619,254,173 | $(4,204,179,025)$ | 221,677,373,189 | $(9,440,713,591)$ |
| 11. Other income | 31 |  | 881,055,116 | 758,561,621 | 1,348,267,748 | 1,477,397,866 |
| 12. Other expenses | 32 |  | $(1,074,539,405)$ |  | (2,862,554,671) |  |
| 13. Other profit | 40 |  | (193,484,289) | 758,561,621 | (1,514,286,923) | 1,477,397,866 |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 8,425,769,884 | (3,445,617,404) | 220,163,086,266 | (7,963,315,725) |
| 16. Current corporate income tax expenses | 51 |  | (2,453,341,192) |  | (55,889,698,139) |  |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 5,972,428,692 | (3,445,617,404) | 164,273,388,127 | (7,963,315,725) |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  |  |  |  |  |
| 19. EPS (VND/share) | 70 |  |  |  |  |  |

CASH FLOW STATEMENT
As at 30 Sep 2010 (Indirect method)
Unit: VND


